



MJL Newsletter

How the current economic conditions are impacting your supplier selection process:

With tight credit markets and lending practices, companies have been forced to reduce their on-hand inventory significantly to reduce cost. As a result, when they need parts and supplies to fulfill customer orders, the turn-around time from their suppliers has become a crucial factor. It has therefore become even more important that you audit your suppliers and make sure that they have processes and resident knowledge to respond to your supply needs. Time to market is everything and intense competitive pressures are forcing manufacturers to minimize product development cycle. Machine shops as part of that development cycle are a key component of this process. As a result, progressive machine shops are adopting and changing their roles to become more involved in the process. MJL emphasizes employee training, technology upgrades, and engineering know-how to serve a widening segment of the market. For more information about MJL's capabilities, please visit our website at: www.mjlmfg.com

Spring Humor:

Q: What flowers grow on faces?

A: Tulips (Two-lips)!

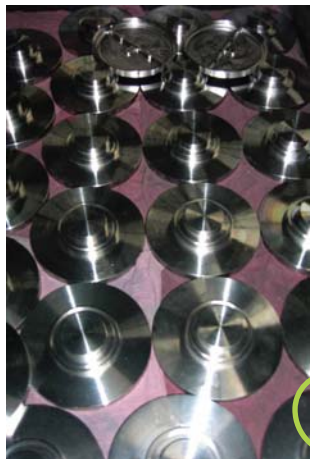
MJL and ISO:

■ MJL Engineering & Manufacturing has started the process of developing a thorough Quality Management System and pursuing ISO 9001-2008 implementation. MJL always strives to produce high quality parts and products for valued customers. As part of our continuous improvement commitment, we have started the ISO process for spring of 2010. Our goal is to complete this project within 6 months.

New Projects:

■ MJL is designing and developing new Motion Therapy Equipment for Flexiciser International in Carlsbad, Ca. The prototypes are due to ship for evaluation this quarter. These machines are proprietary equipment that assist bariatric patients, bringing them to health and reducing long term health care cost.

■ MJL recently made Dust Seal Assy (NSN: 5365 01 4698643) for U.S. Army Missile Command, Redstone Arsenal, Alabama. The intriguing part of this project was maintaining tolerances of +/-0.005" across a 41.5" long part made of Nylon 66. MJL designed intricate fixtures to properly hold the part during fabrication.



(NSN: 5365 01 4698643)



Customer Corner

Shawn DeKalb, President of Product Development Systems, is one of MJL's current customers. When asked about his experience with MJL, this is what he said:

How satisfied are you with the purchases you have made at MJL? **Very**

How satisfied are you with the services you received? **Satisfied**

Will you continue to use MJL in the future? **Yes**

How likely are you to recommend our company to others? **Very likely**

Please rate your experience with the MJL team, with 10 being the best rating. **10**

